



Who should attend
Line Managers or Team Leaders

ILM Level 3 - Certificate in Coaching

Purpose of the workshop

Coaching is one of the most valuable skill sets in the modern workplace. Building upon basic managerial and leadership skills, coaching enables managers to progressively develop team members' performance towards achieving their full potential.

The ILM Level 3 Award and Certificate in Professional Workplace Coaching is a modular programme comprising 4 days guided learning for the Award and 6 days total guided learning for the Certificate. The programme will normally be completed over a 6 to 12 month period with flexibility to take into consideration individual commitments. The programme is eligible for Enhanced Learning Credit funding.

This practical programme gives a complete structure for understanding, learning the skills and applying coaching in the work place. On completion of the programme, successful participants will be equipped to use coaching as a management style that will enable their teams to excel.

Outcomes

- Gain a recognised qualification and increasingly sought after skill set within the public and private sector
- Understand the benefits of coaching as a process
- Prepare for effective and successful coaching interventions
- Develop the skills to coach teams towards high performance
- Improve credibility with your teams and peers
- Learn and understand the power of successful listening techniques
- Inspire and influence people through working with their values and beliefs
- Have an understanding of how behaviour and language influence outcomes
- Know how to develop the attitudes which create success in teams
- Lead teams to beyond where they would normally get stopped
- Understand the gap within leadership between directing and guiding for performance
- Be equipped to excel as a manager, and be free to focus on strategy

