



Who should attend
Managers or Supervisors

Duration
1 Day

Motivating Others

Purpose of the workshop

We all have targets to meet, and for most people to achieve these targets they need to receive help from other people in their teams or their organisation. This workshop will show you how to motivate others by understanding what drives people. The business environment is made up of people with a range of personalities and behavioural traits, the tools and techniques learnt on this workshop will help you to identify these traits and to use the correct method of motivating them. The workshop will help you develop the right environment to help your team members to motivate themselves.

Outcomes

- Understanding motivation
- Understanding different personality styles
- Using effective language to encourage motivation
- How to set compelling goals
- Giving and receiving feedback
- Creating a motivating environment
- Using coaching to motivate others
- How delegating can help motivate
- How to motivate demotivated people
- Motivating a team
- Your personal action plan

